



# UNIVERSITY OF THE PACIFIC

## Financial Statements

June 30, 2019

(with summarized comparative financial information  
for the year ended June 30, 2018)

(With Independent Auditors' Report Thereon)



# UNIVERSITY OF THE PACIFIC

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KPMG LLP  
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## Independent Auditors' Report

The Board of Regents  
University of the Pacific:

### *Report on the Financial Statements*

We have audited the accompanying financial statements of the University of the Pacific (Pacific), which comprise the balance sheet as of June 30, 2019, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the University of the Pacific as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.



*Report on Summarized Comparative Information*

We have previously audited the University of the Pacific's 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 7, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018 is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Other Reporting Required by Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 7, 2019 on our consideration of the University of the Pacific's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University of the Pacific's internal control over financial reporting and compliance.

KPMG LLP

Sacramento, California  
November 7, 2019

**UNIVERSITY OF THE PACIFIC**

Balance Sheet

June 30, 2019

(with comparative financial information

as of June 30, 2018)

(In thousands)

<b>Assets</b>	<b>2019</b>	<b>2018</b>
Cash and cash equivalents	\$ 21,736	11,611
Accounts receivable, net	9,589	12,609
Pledges receivable, net	11,239	13,461
Inventories, prepaid expenses, and other assets	7,317	6,489
Student loans receivable, net	27,105	30,558
Investments	651,411	636,686
Fixed assets, net	382,650	373,664
Total assets	<u>\$ 1,111,047</u>	<u>1,085,078</u>
<b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable and accrued liabilities	\$ 32,536	32,271
Advance deposits and deferred revenue	20,780	20,185
Self-insurance and early retirement reserves	11,451	13,736
Capital lease obligations	726	1,073
Asset retirement obligation	9,387	9,025
Notes and bonds payable	171,803	179,927
Trust and annuity obligations	10,780	11,147
Federal student loan funds	32,481	31,990
Total liabilities	<u>289,944</u>	<u>299,354</u>
Net assets:		
Without donor restrictions	340,625	333,287
With donor restrictions	480,478	452,437
Total net assets	<u>821,103</u>	<u>785,724</u>
Total liabilities and net assets	<u>\$ 1,111,047</u>	<u>1,085,078</u>

See accompanying notes to financial statements.

**UNIVERSITY OF THE PACIFIC**

Statement of Activities

Year ended June 30, 2019  
(with summarized financial information  
for the year ended June 30, 2018)

(In thousands)

	2019		Total	2018 Total
	Without donor restrictions	With donor restrictions		
Revenues, gains, and other support:				
Tuition and student fees (Includes student financial aid of \$94,240 and \$84,425 in 2019 and 2018, respectively)	\$ 245,435	—	245,435	235,262
Sales and services of auxiliary enterprises	30,005	—	30,005	26,789
Government grants and contracts	11,491	—	11,491	11,065
Private grants, gifts, and bequests	8,724	28,693	37,417	20,727
Investment return distributed	4,701	9,190	13,891	18,620
Clinic fees	16,130	—	16,130	15,138
Other	14,051	—	14,051	14,022
<b>Total revenues and gains</b>	<b>330,537</b>	<b>37,883</b>	<b>368,420</b>	<b>341,623</b>
Reclassifications:				
Net assets released from restrictions	15,099	(15,099)	—	—
<b>Total revenues, gains, and reclassifications</b>	<b>345,636</b>	<b>22,784</b>	<b>368,420</b>	<b>341,623</b>
Expenses:				
Instructional and departmental research	194,993	—	194,993	188,976
Auxiliary enterprises	18,125	—	18,125	19,935
Sponsored programs	14,830	—	14,830	15,260
Academic support	35,708	—	35,708	37,348
Student services	51,691	—	51,691	48,098
Student aid	1,309	—	1,309	1,329
General administration	8,627	—	8,627	11,292
Fundraising	14,628	—	14,628	17,640
<b>Total expenses</b>	<b>339,911</b>	<b>—</b>	<b>339,911</b>	<b>339,878</b>
Increase in net assets from operations before other changes	5,725	22,784	28,509	1,745
Other changes:				
Investment return, net of distributions	2,021	5,466	7,487	22,612
Actuarial gain (loss) on annuity and trust obligations	(380)	588	208	(24)
Other changes	—	(825)	(825)	(3,612)
<b>Change in net assets</b>	<b>7,366</b>	<b>28,013</b>	<b>35,379</b>	<b>20,721</b>
Net assets, beginning of year	333,259	452,465	785,724	765,003
Net assets, end of year	\$ <u>340,625</u>	<u>480,478</u>	<u>821,103</u>	<u>785,724</u>

See accompanying notes to financial statements.

**UNIVERSITY OF THE PACIFIC**

Statement of Cash Flows

Year ended June 30, 2019  
(with comparative financial information  
for the year ended June 30, 2018)

(In thousands)

	<u>2019</u>	<u>2018</u>
Cash flows from operating activities:		
Change in net assets	\$ 35,379	20,721
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	21,069	22,533
Noncash contributions	(761)	(456)
Noncash asset retirement provision	362	439
Actuarial (gain) loss on annuity and trust obligations	(208)	24
Net realized and unrealized (gains) losses on investments	(11,213)	(28,270)
Contributions restricted for purchasing capital assets	(1,466)	(3,343)
Contributions restricted for long-term investment	(14,060)	(10,460)
Other noncash items	(540)	(405)
Changes in assets and liabilities:		
Accounts receivable	3,020	(4,060)
Pledges receivable	2,222	3,625
Inventories, prepaid expenses, and other assets	(828)	815
Accounts payable and accrued liabilities	265	4,396
Advance deposits and deferred revenue	595	4,222
Self-insurance and Early retirement reserves	(2,285)	(863)
Federal student loan funds	491	381
Net cash provided by operating activities	<u>32,042</u>	<u>9,299</u>
Cash flows from investing activities:		
Proceeds from sale of investments	659,845	877,217
Purchase of investments	(661,924)	(861,887)
Purchase of fixed assets	(29,574)	(29,232)
Proceeds from student loan collections	6,072	5,799
Student loans issued	(2,619)	(4,851)
Net cash used in investing activities	<u>(28,200)</u>	<u>(12,955)</u>
Cash flows from financing activities:		
Contributions restricted for purchasing capital assets	1,466	3,343
Contributions restricted for long-term investment	14,060	10,460
Trust and annuity obligations	(746)	(700)
Payment on notes payable, bonds payable, and capital leases	(8,497)	(9,636)
Net cash provided by financing activities	<u>6,283</u>	<u>3,467</u>
Net change in cash and cash equivalents	10,125	(189)
Cash and cash equivalents, beginning of year	<u>11,611</u>	<u>11,800</u>
Cash and cash equivalents, end of year	\$ <u>21,736</u>	\$ <u>11,611</u>
Supplemental disclosure of cash flow information:		
Interest paid	\$ 6,846	7,109
Supplemental disclosure of noncash investing and financing activities:		
Equipment acquired under capital leases	\$ 518	510
Contributed securities	3,298	890

See accompanying notes to financial statements.

# UNIVERSITY OF THE PACIFIC

## Notes to Financial Statements

June 30, 2019

(with summarized comparative financial information  
for the year ended June 30, 2018)

### (1) Organization and Summary of Significant Accounting Policies

#### (a) Nature of Operations

The University of the Pacific (Pacific) was founded in 1851 as the first chartered institution of higher education in the state of California. Pacific is a mid-sized independent, comprehensive university offering a wide variety of high-quality undergraduate and graduate programs at its Stockton, Sacramento, and San Francisco campuses. Pacific's 6,500+ students may choose from over 80 majors, including professional programs in dentistry, law, pharmacy, and business. Pacific is a not-for-profit 501(c)(3) exempt organization under IRS regulations.

#### (b) Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting.

Pacific classifies net assets as follows:

- *Without Donor Restrictions* – Net assets that are not subject to donor-imposed restrictions and represent resources available to support Pacific's operations and restricted net assets that have become available for use for the purposes specified by donor(s). Net assets without donor restrictions include funds designated by the Pacific Board of Regents for specific purposes and may otherwise be limited by contractual agreements with outside parties.
- *With Donor Restrictions* – Net assets that represent contributions received for restricted purposes in accordance with donor-specified stipulations, and further governed by the investment and spending policies set by the Board of Regents. These stipulations may expire over a certain time period or may be satisfied by the actions of Pacific in accordance with the donor's intentions. Items that affect this net asset category are gifts for which donor-imposed restrictions have not been met in the year of receipt, including gifts and grants for buildings and equipment not yet placed in service; endowment, annuity, and trusts; pledges; and investment returns on "true" endowment funds, and endowments where the principal may be expended upon the passage of a stated period of time (term endowments). Expirations of restrictions on net assets with donor restrictions, including reclassification of restricted gifts and grants for buildings and equipment when the associated long-lived asset is placed in service, are reported as net assets released from restrictions.

Also included in this category are net assets subject to donor-imposed restrictions to be maintained permanently by the University, including gifts and pledges wherein donors stipulate that the corpus of the gift be held in perpetuity and that only the income be made available for program operations. Other items in this net asset category include annuity and trusts for which the ultimate purpose of the proceeds is permanently restricted. Pledges, trusts, and remainder interests designated for permanently restricted purposes are reported at their estimated net present values.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions as noted above. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law. Expiration of restrictions on net



## UNIVERSITY OF THE PACIFIC

### Notes to Financial Statements

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for the year ended June 30, 2018)

assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets (i.e., released from restrictions).

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, (i.e., when the conditions on which they depend are substantially met). Contributions of assets other than cash are recorded at their estimated fair value on the date of contribution.

In addition: (a) tuition and fees are reflected net of financial aid provided in the form of University-sponsored financial aid and donor-sponsored financial aid; (b) expenses include vested benefits of employees for future compensated absences; and, (c) funds administered as an intermediary for others, including student loan funds provided by federal agencies, are accounted for as receivables and liabilities rather than as net assets of Pacific.

#### **(c) Net Assets Released from Restrictions**

Net assets released from restrictions as reported in current operations include appropriation of spending policy from endowed funds and the release of donor-restricted contributions received for scholarships, program support, and capital improvements for which the purpose or time restriction of the individual contributions were met during the reporting period. Capital improvements include expenditures for University building and remodeling projects.

#### **(d) Cash and Cash Equivalents**

Cash and cash equivalents include all cash balances and highly liquid investments with a maturity of three months or less other than cash equivalents included in Pacific's investment pool, which are accounted for as investments. Cash and cash equivalents at June 30, 2019 included \$2,395,000 held in money market funds.

Pacific maintains its operating cash accounts in several commercial banks in amounts that are generally in excess of insured levels. The accounts at the banks are guaranteed by the Federal Deposit Insurance Corporation up to \$250,000 for each financial institution. As of June 30, 2019, Pacific's cash of \$19,341,000 included \$19,099,000 in excess of insured levels. Pacific has not experienced losses on these deposits to date.

#### **(e) Inventories**

Inventories are valued at the lower of average cost or market.

#### **(f) Investments**

Investments represent a diversified portfolio of public and private domestic and international equity securities, fixed income securities, and alternative investments, and are reported at fair value as further discussed in note 3. Invested assets include with donor restricted endowed and without donor restrictions quasi-endowed funds held in the endowment pool as further discussed in note 4.

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### Notes to Financial Statements

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Investments also include with donor restricted trust and annuity assets and shorter-term investments of without donor restricted assets.

All realized and unrealized gains and losses, dividends, interest and other income on investments are reflected in the statement of activities. Gains and investment income limited to specific uses by donor-imposed restrictions are reported as increases in net assets with donor restrictions until donor-imposed purpose and/or time restrictions have been satisfied. Losses on investments of donor-restricted endowment funds are classified as decreases in net assets with donor restrictions to the extent that they exist. Subsequent gains that restore the fair value of donor-restricted endowments to required levels are recorded as increases in net assets without donor restrictions.

Investment securities are exposed to various risks such as interest rate, market fluctuations, and credit risk. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the valuation of investment securities will occur in the near term and potentially have a material positive or negative impact on the net assets reported in the balance sheet.

In accordance with ASU 2015-07, *Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share or Its Equivalent*, investments measured at net asset value (NAV), as a practical expedient for fair value, are excluded from the fair value hierarchy.

#### **(g) Fixed Assets**

Fixed assets are recorded at cost, if purchased, or at fair market value at the date of gift, if acquired by donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from 3 to 40 years.

Repairs and maintenance are expensed as incurred and assets are capitalized. The cost and accumulated depreciation of assets retired or sold are removed from the accounts and a gain or loss is recognized in the year of disposal.

#### **(h) Pledges Receivable**

Unconditional promises to give expected to be collected in future years are recorded at the present value of their estimated future cash flows. Amortization of discounts is included in contributions revenue. Pledges are reserved based on the judgment of management as to collectability. Donor restricted promises to give are reported as with donor restricted contributions.

#### **(i) Trust and Annuity Obligations**

Trusts and annuity obligations are established by gifts that require payments to be made to the donor or the donor's designee(s) from assets of the trust and which name Pacific as a beneficiary of all or a portion of the assets remaining at the termination of the trust. Trusts and annuities for which Pacific is the trustee are recorded as contribution revenue at the fair value of the assets received less a liability, computed using actuarial methods, for the present value of the estimated payouts under the agreement. An annual adjustment is made for the actuarial gain or loss on annuity and trust obligations

## UNIVERSITY OF THE PACIFIC

### Notes to Financial Statements

June 30, 2019

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for the year ended June 30, 2018)

representing differences between assumed and actual experience as to earnings, payouts, and life expectancies used in the computation of the liability for distributions. The net amount of the split-interest trusts are included in net assets with donor restrictions.

Funds held in trust by others represent assets irrevocably held and administered by trustees other than Pacific with Pacific named as a beneficiary to derive income or a residual interest from the assets of such funds after the passage of time or occurrence of specified events. When Pacific is notified that funds have been put in a trust held by others with Pacific designated as beneficiary, contribution revenue is recognized as an increase in with donor restrictions net assets, at the estimated present value of the future cash flows to be received by Pacific.

#### **(j) Collections**

Collections include works of art, historical treasures, or similar assets that are held for public exhibition, education, or research in furtherance of Pacific's mission. Pacific has capitalized its collections since its inception and are included in fixed assets. If purchased, items accessioned into collections are capitalized at cost; if donated, they are capitalized at their appraised or estimated fair value on the accession date (the date on which the item is accepted by the Gift Acceptance Committee). Gains or losses on the deaccession of collection items are classified on the statement of activities as with or without donor restriction support depending on donor restrictions, if any, placed on the item at the time of accession.

#### **(k) Self-Insurance Reserves**

Pacific is self-insured for workers' compensation, unemployment, and dental benefits. Annual provisions to adjust the reserves for unpaid claims are recorded as an expense of without donor restriction net assets. The reserve for unpaid claims related to workers' compensation is estimated using actuarial methods. It is possible that the amounts paid in connection with self-insured risks will vary from the amount recorded as self-insurance reserves as of June 30, 2019.

#### **(l) Asset Retirement Obligations**

Pacific has recorded an estimated liability for the fair value of its conditional asset retirement obligations resulting from statutory and/or regulatory requirements to apply special handling and disposal to asbestos upon retirement of certain buildings. The estimated liability is determined annually on June 30 to reflect remediation efforts and updated costs for abatement.

#### **(m) Income Taxes**

Pacific is tax exempt under Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the Revenue and Taxation Code of the State of California and, generally, is not subject to state or federal taxes on income. However, Pacific remains subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purpose for which it was granted exemption. No income tax provision has been recorded as net income, if any, from any unrelated trade or business and, in the opinion of management, is not material to the financial statements taken as a whole.

**UNIVERSITY OF THE PACIFIC**

Notes to Financial Statements

June 30, 2019

(with summarized comparative financial information  
for the year ended June 30, 2018)

**(n) Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**(o) Comparative Totals**

The financial statements include certain prior year summarized information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. generally accepted accounting principles. Accordingly, such information should be read in conjunction with Pacific's financial statements for the year ended June 30, 2018, from which the summarized information was derived.

**(p) Reclassifications**

Certain prior year amounts have been reclassified for consistency with the current period presentation. These reclassifications had no effect on the reported change in net assets.

**(q) Changes in Accounting Principle**

During 2019, the University adopted the provision of ASU 2016-14, Not-for-Profit Entities (Topic 958). Presentation of Financial Statements of Not-for-Profits Entities. A summary of the changes by financial statement area are as follow:

*(i) Statement of Financial Position*

The statement of financial position distinguishes between two new classes of net assets- those with donor imposed restrictions and those without. This is a change from the previously required three classes of net assets – unrestricted, temporarily restricted and permanently restricted. See note 11 for a detail of the net assets.

Underwater donor restricted endowment funds are shown within the donor restricted net asset class. This is a change from the previously required classification of unrestricted net assets. This impact has been reflected in note 4.

*(ii) Statement of Activities*

The standard requires the University to report expenses by both nature and function, either in the statement of activities, as a separate statement or within the notes. See note 12.

Investment income is shown net of external and direct internal investment expenses. There is no longer a requirement to include a disclosure of those netted expenses.

## UNIVERSITY OF THE PACIFIC

### Notes to Financial Statements

June 30, 2019

(with summarized comparative financial information  
for the year ended June 30, 2018)

(iii) *Notes to the Financial Statements*

The standard requires enhanced quantitative and qualitative disclosure to provide additional information useful in assessing liquidity and cash flows, including a description of the time horizon used to manage its liquidity and near-term availability and demands for cash as of the reporting date. See note (s) below.

- (iv) Revenue from Contracts with Customers: The University adopted *ASU 2014-09 – Revenue from Contracts with Customers (Topic 606)* during the year ended June 30, 2019. This guidance requires an entity to recognize revenue to depict the transfer of promised goods and services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. The University's revenue is derived primarily from academic programs taught to students. Tuition and related fees are recognized as revenue over the course of the academic term or program for which it is earned. Nontuition related revenue is recognized as services are performed or goods are delivered. The adoption of ASU 2014-09 did not result in a material change to the timing of when revenue is recognized.

The University used the modified retrospective method applied to contracts that have remaining obligations as of June 1, 2018. Under this approach, the University did not restate comparative periods in the consolidated financial statements.

Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made: The University adopted ASU 2018-08 – Not-for-Profit Entities (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* during the year ended June 30, 2019. The ASU provides a more robust framework for determining whether a transaction should be accounted for a contribution or as an exchange transaction. The guidance also helps determine whether a contribution is conditional and better distinguishes between a donor-imposed condition from a donor-imposed restriction. The adoption of ASU 2018-08 did not result in a material change to how the University accounts for revenue from contributions, grants and contracts.

**UNIVERSITY OF THE PACIFIC**

Notes to Financial Statements

June 30, 2019

(with summarized comparative financial information  
for the year ended June 30, 2018)

**(r) Liquidity and Availability**

The following table reflects the University's financial assets as of June 30, 2019, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, such as pledges to be collected beyond a year, donor perpetual endowments, board designated funds for projects and long-term investments, trust assets, and prepaid assets. The University's governing board has designated a portion of its unrestricted resources for endowments. These funds are invested for long term appreciation and current income but remain available and may be spent at the discretion of the board.

	<u>2019</u>	<u>2018</u>
Total assets at year end	\$ 1,111,047	1,085,078
Less:		
Receivable collectable in more than one year	(2,004)	(1,947)
Pledges receivable collectable in more than one year	(6,105)	(7,943)
Donor-restricted endowment funds	(431,578)	(420,926)
Annuities and living trusts	(3,588)	(3,358)
Inventories, prepaid expenses and other assets	(172)	(78)
Board-designated endowment funds	(31,735)	(32,050)
Property, plant, and equipment	<u>(382,650)</u>	<u>(373,664)</u>
Financial assets available at year end for current use	<u>\$ 253,215</u>	<u>245,112</u>

The University's practice is to structure its financial assets to be available as its general expenses, liabilities and obligations come due. In addition to financial assets available to meet general expenditures over a 12-month period, the University's goal is to operate with a balanced budget and anticipates collecting revenue to cover general expenditures.

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Notes to Financial Statements

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(with summarized comparative financial information  
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**(2) Receivables**

**(a) Accounts Receivable**

Accounts receivable as of June 30, 2019 and 2018 are without collateral and consist of (in thousands):

	<b>2019</b>	<b>2018</b>
Student accounts	\$ 3,550	4,318
Clinic	2,549	3,738
Government contracts and other	4,843	5,906
Total	10,942	13,962
Less allowance for doubtful accounts	(1,353)	(1,353)
Accounts receivable, net	\$ 9,589	12,609

**(b) Student Loans Receivable**

The University makes loans to students based on financial need. Student loans are funded through federal government loan programs or institutional resources.

Student loans receivable as of June 30, 2019 and 2018 consist of (in thousands):

	<b>2019</b>	<b>2018</b>
Federal government programs	\$ 24,957	28,425
Institutional programs	3,048	3,033
Total	28,005	31,458
Less allowance for doubtful loans	(900)	(900)
Student loans receivable, net	\$ 27,105	30,558

The University participates in the Federal Perkins Loan program and the Health Professionals Student Loan program. The availability of loan funds under the programs is dependent on reimbursements to the pool from repayments on outstanding loans.

Funds advanced by the federal government of \$32.5 million and \$32.0 million at June 30, 2019 and 2018, respectively, are ultimately refundable to the government and are classified as liabilities in the balance sheet. Outstanding loans canceled under the program result in a reduction of the funds

**UNIVERSITY OF THE PACIFIC**

Notes to Financial Statements

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available for loan and a decrease in the liability to the government. At June 30, 2019 and 2018, the following amounts were past due under federal student loan programs:

		<b>1–59 days past due</b>	<b>60–90 days past due</b>	<b>90+ days past due</b>	<b>Total past due</b>
June 30, 2019	\$	273,321	263,400	2,218,531	2,755,252
June 30, 2018		474,928	238,518	2,323,408	3,036,854

Allowances for doubtful loans are established based on prior collection experience and current economic factors, which, in management's judgment, could influence the ability of loan recipients to repay the amounts per the loan terms. Institutional loan balances are written off only when they are deemed to be permanently uncollectible. Amounts due under the Federal Perkins Loan program and the Health Professionals Student Loan program are guaranteed by the government, and therefore, no reserves are placed on any past-due balances under either program.

**(c) Pledges Receivable**

Pledges receivable as of June 30, 2019 and 2018 consist of (in thousands):

		<b>2019</b>	<b>2018</b>
Pledges to be collected:			
In one year or less	\$	11,464	13,019
Between one year and five years		5,091	6,738
In more than five years		1,014	1,205
Total Pledges		17,569	20,962
Less:			
Allowance for nonfulfillment		(5,958)	(7,113)
Discount to present value at 0.02% to 5.07%		(372)	(388)
Pledges receivable, net	\$	11,239	13,461



**UNIVERSITY OF THE PACIFIC**

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Pledges receivable as of June 30, 2019 and 2018 will, when collected, have the following restrictions (in thousands):

	<b>2019</b>	<b>2018</b>
Endowment with earnings expendable for departmental programs and activities	\$ 2,769	3,326
Endowments with earnings expendable for scholarships	2,906	3,467
Building construction	3,308	4,955
Departmental programs and activities	2,256	1,713
	\$ 11,239	13,461

**(3) Investments**

The Financial Accounting Standards Boards ASC Topic 820, *Fair Value Measurements and Disclosures*, defined fair value, established a framework used to measure fair value, and expanded disclosures about fair value measurement. The standard prioritized, within the measurement of fair value, the use of market-based information over entity-specific information and established a three-level hierarchy for fair value measurements based on the transparency of information, such as the pricing source, used in the valuation of an asset or liability as of the measurement date.

Pacific groups its invested assets within the three-level hierarchy, based upon the markets in which the assets are traded and the observability of the assumptions and underlying information used in the determination of fair value at the measurement date. Valuations within these levels are based upon:

Level I – Quoted market prices for identical instruments traded in active exchange markets. Assets in Level I include cash and cash equivalents, time deposits, listed equities, and mutual funds.

Level II – Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and estimated valuation techniques for which all significant assumptions are observable or can be corroborated by observable market data. Assets in Level II include long-term government bonds and commingled funds that invest in Level I securities that are in a limited partnership structure. For financial statement presentation purposes, there are assets that fall under the NAV asset category.

Level III – For alternative investments, primarily private equity funds and hedge funds, fair value is estimated, as a practical expedient, by using the net asset value of the investment if the net asset value per share of the investment is calculated in a manner consistent with ASC Topic 946-10-15-2. For other assets in Level III, valuation is based on pricing inputs that reflect assumptions about the factors market participants would use in pricing the asset based on the best information available. For financial statement presentation purposes, there are assets that fall under the NAV asset category.

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The following table summarizes the valuation of Pacific's investments by the ASC 820 fair value hierarchy and net asset value (NAV) as of June 30, 2019 (in thousands):

	<u>Fair value measurement at June 30, 2019</u>				
	<u>Quoted prices in active markets for identical assets (Level I)</u>	<u>Significant other observable inputs (Level II)</u>	<u>Significant unobservable inputs (Level III)</u>	<u>Investments measured at NAV</u>	<u>June 30, 2019</u>
Cash and cash equivalents	\$ 128,905	—	—	—	128,905
Time deposits	13,000	—	—	—	13,000
Long-duration government bonds	—	5,968	—	—	5,968
Long-duration bond mutual funds	56,848	—	—	—	56,848
Short-duration bond mutual funds	34,383	—	—	—	34,383
Global bond funds	—	—	—	5,246	5,246
U.S. equities	73,886	—	800	46,555	121,241
U.S. equities mutual funds	30,285	—	—	—	30,285
International equities funds	39,675	—	—	67,179	106,854
Private equity funds	—	—	—	50,796	50,796
Hedge funds	—	—	685	71,838	72,523
Real asset funds	—	—	—	21,714	21,714
Assets held by other trustees	—	—	1,792	—	1,792
Real and personal property	—	—	1,856	—	1,856
	<u>\$ 376,982</u>	<u>5,968</u>	<u>5,133</u>	<u>263,328</u>	<u>651,411</u>

The following methods and assumptions were used to estimate the fair value of each class of investments:

Cash, cash equivalents, and time deposits: The carrying amount at face value approximates fair value because of the short maturity of these instruments.

Bond mutual funds, U.S. equities, U.S. equities mutual funds, and international equities mutual funds: These are valued using quoted prices in principal active markets for identical assets as of the valuation date.

Government bonds and global bond funds: For the valuation of these investments, Pacific used significant other observable inputs, particularly dealer and market prices for comparable investments as of the valuation date.

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The following table summarizes the valuation of Pacific's investments by the ASC 820 fair value hierarchy and net asset value (NAV) as of June 30, 2018 (in thousands):

	<u>Fair value measurement at June 30, 2018</u>				
	<u>Quoted prices in active markets for identical assets (Level I)</u>	<u>Significant other observable inputs (Level II)</u>	<u>Significant unobservable inputs (Level III)</u>	<u>Investments measured at NAV</u>	<u>June 30, 2018</u>
Cash and cash equivalents	\$ 102,545	—	—	—	102,545
Time deposits	13,000	—	—	—	13,000
Long-duration government bonds	—	8,700	—	—	8,700
Long-duration bond mutual funds	55,736	—	—	—	55,736
Short-duration bond mutual funds	54,328	—	—	—	54,328
Global bond funds	—	—	—	5,025	5,025
U.S. equities	75,695	—	700	42,728	119,123
U.S. equities mutual funds	37,139	—	—	—	37,139
International equities funds	39,246	—	—	76,408	115,654
Private equity funds	—	—	—	36,645	36,645
Hedge funds	—	—	741	65,362	66,103
Real asset funds	—	—	—	19,853	19,853
Assets held by other trustees	—	—	1,762	—	1,762
Real and personal property	—	—	1,073	—	1,073
	<u>\$ 377,689</u>	<u>8,700</u>	<u>4,276</u>	<u>246,021</u>	<u>636,686</u>

Pacific's policy is to recognize significant transfers in and out of Levels I, II, and III at the end of the reporting period. There were no transfers between levels in the current year.

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The following table presents investments with applicable funding commitments, redemption, and restrictions as of June 30, 2019 (in thousands):

	<u>Fair value</u>	<u>Unfunded commitments</u>	<u>Redemption frequency</u>	<u>Redemption notice period</u>
Private equity funds (a)	\$ 50,796	48,246	See note	See note
Multistrategy hedge funds (b)	20,556	—	Quarterly, semi-annually	45–95 days
Event-driven hedge funds (c )	16,458	—	Quarterly	65-90 days
Equity long/short hedge funds (d)	35,509	—	Monthly, quarterly	30–65 days
Real asset funds (e)	21,714	—	Monthly	16–30 days
U.S. equities and assets held by other trustees (f)	2,592	—	See note	See note
Real and personal property (g)	1,856	—	See note	See note
International equities funds (h)	67,179	—	Monthly	30 days
Global bond funds (i)	5,246	—	Monthly	10 days
Domestic equity-mid cap growth (j)	46,555	—	Monthly	5–30 days
Total	<u>\$ 268,461</u>	<u>48,246</u>		

- (a) This category includes several private equity funds that invest in the United States and internationally. These investments can be recouped through the sale of limited partner interest in the fund. In addition, distributions are received through the liquidation of the underlying assets of the fund to the limited partners. If these investments were held, it is estimated that the underlying assets of the fund would be liquidated over 5 to 10 years. As of June 30, 2019, it is probable that all of the investments in this category will be sold at an amount different from the net asset value of Pacific's ownership interest in partners' capital due to future market fluctuations. The fair values of the investments in this category have been estimated as the net asset value of Pacific's ownership interest in partners' capital. The process for liquidating these investments is through the solicitation of buyers. As of June 30, 2019, a buyer (or buyers) for these investments has not yet been identified. Once a buyer has been identified, the investee fund's management must approve of the buyer before the sale of the investments can be completed.
- (b) This category invests in hedge funds that pursue multiple strategies to diversify risks and reduce volatility. The hedge funds' composite portfolio for this category includes investments in undervalued and overvalued equity, stressed and distressed credits, private real estate, and arbitrage investments. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. All investments in this category can be redeemed quarterly or semiannually subject to the redemption notice period.

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- (c) This category includes investments in hedge funds that seek to profit from companies undergoing extraordinary events that will impact the companies' financial structures. These events can include mergers and acquisitions, distressed and stressed investing, capital structure arbitrage, restructurings and spin-offs. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. All investments in this category can be redeemed quarterly subject to the notice period.
- (d) This category includes investments in hedge funds that invest both long and short in global equities. Management of the hedge funds has the ability to shift investments from value to growth strategies, from small to large capitalization stocks, U.S. and international stocks, and from a net long position to a net short position. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. All investments in this category can be redeemed monthly or quarterly subject to the notice period.
- (e) This category includes commodity and inflation hedge strategy funds that invest primarily in global equities, precious metals, commodities, and inflation-linked fixed income. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. All investments in this category can be redeemed monthly subject to the notice period.
- (f) Equities and assets held by others in Level III include a \$1,792,000 endowment fund gifted to Pacific for which the investments are managed by an outside trustee bank in perpetuity according to the donor's stipulations. Because the endowment is to be invested in perpetuity, the funds may not be redeemed but distributions are made to the University to be allocated for scholarships. Other assets in this fund represent miscellaneous Level III securities included in domestic corporate stocks and bonds.
- (g) Real and personal property primarily includes an investment in an office building, farmland, and houses located in Northern and Central California.
- (h) This category includes investments in equity securities of issuers located outside the United States. The fund focuses on issuers located in developed market countries but may allocate a portion of net assets to issuers in emerging market countries. Management of the fund may also invest in non-U.S. currencies and foreign currency exchange contracts to hedge its equity positions. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. All investments in this category can be redeemed monthly.
- (i) This category includes investments in the sovereign debt and currencies of countries around the world. Investments also include highly rated corporate bonds and mortgage-backed securities. Management may also invest a small allocation in emerging markets and high yield debt. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. All investments in this category can be redeemed monthly.
- (j) This category includes investments in domestic equity mid-cap securities with above-average earnings growth potential. The fund's initial investments are within the capitalization of the Russell Midcap Growth Index. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. All investments in this category can be redeemed monthly.

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Investments include approximately \$16,273,000 and \$16,213,000 held under split-interest trust agreements as of June 30, 2019 and 2018, respectively. Bond and note proceeds included in investments and designated for construction and equipment financing were \$5,967,526 as of June 30, 2019 and \$4,325,567 as of June 30, 2018.

The following summarizes total investment return for endowed and nonendowed assets for the year ended June 30, 2019 and its classification in the statement of activities (in thousands):

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Dividends and interest	\$ 4,386	5,779	10,165
Realized and unrealized gains on investments, net	2,336	8,877	11,213
Total investment return, net	<u>\$ 6,722</u>	<u>14,656</u>	<u>21,378</u>
Investment return distributed	\$ 4,701	9,190	13,891
Investment return, net of distributions	2,021	5,466	7,487
Total investment return, net	<u>\$ 6,722</u>	<u>14,656</u>	<u>21,378</u>

The following summarizes total investment return for endowed and nonendowed assets for the year ended June 30, 2018 and its classification in the statement of activities (in thousands):

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Dividends and interest	\$ 3,707	9,255	12,962
Realized and unrealized gains on investments, net	1,134	27,136	28,270
Total investment return, net	<u>\$ 4,841</u>	<u>36,391</u>	<u>41,232</u>
Investment return distributed	\$ 4,144	14,476	18,620
Investment return, net of distributions	697	21,915	22,612
Total investment return, net	<u>\$ 4,841</u>	<u>36,391</u>	<u>41,232</u>

**(4) Endowments**

Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Donor-restricted endowments are classified as net assets with donor restrictions and board-designated endowments are classified as net assets without donor restrictions. In accordance with the California Prudent Management of Institutional Funds Act (CPMIFA), Pacific classifies as with donor-restricted net assets: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) the accumulations to the permanent endowment made in accordance with the direction of the applicable donor

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gift instrument at the time the accumulation is added to the fund. Accumulated income and gains and losses are included in the net asset category, as well as endowed funds that are appropriated for spending according to donor-imposed purpose restrictions and Pacific's spending policy as set by the Board of Regents in accordance with the provisions of the CPMIFA.

In the absence of explicit donor instructions on the use of the portion of the endowment funds not stipulated by the donor to be restricted in perpetuity, investment returns, including dividends, interest, and realized and unrealized gains and losses, must be also classified as with donor restricted net assets until appropriated for expenditure in accordance with the Endowment Fund Investment Policy established by Pacific's Board of Regents.

Pacific's investment and spending policy for endowment assets seeks to provide a predictable stream of funding to programs supported by the endowment while simultaneously maintaining the purchasing power of the endowment assets over time. The Pacific endowment represents a collection of individual endowments from benefactors that in the aggregate form a fund from which earnings will support the purposes of each endowment for generations to come.

For the year ended June 30, 2019, Pacific's endowment's spending policy was a target rate of 4% of a twelve-quarter moving average of the fair value of each endowment as of each quarter-end. If an endowment existed less than three years, the fair value for purposes of applying the spending rate was the average of the year-end values since the individual endowment was established. While pledges restricted to with donor-restricted endowment funds were included in the total endowment at June 30, 2019, these investments are not subject to the target rate per the spending policy and are not considered part of invested endowed assets. Funds from spending appropriations are distributed in equal quarterly installments as determined at the beginning of each fiscal year.

Pacific's Board of Regents adopted an Endowment Fund Investment Policy reflective of CPMIFA provisions and the Board's desire to balance near-term spending and investment returns in a manner that ensures current programs receive appropriate support while protecting the Endowment's future purchasing power from the effects of inflation. Under the policy, in future periods, endowed funds with deficiencies will be allowed to utilize accumulated realized and unrealized gains to fund spending appropriations, while spending rates will be adjusted from time to time as considered prudent in order to preserve future Endowment purchasing power.

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Endowment net asset composition by type of fund as of June 30, 2019 (in thousands):

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Board-designated endowment funds	\$ 31,735	—	31,735
Donor-restricted endowment funds:			
Accumulated investments gains	—	94,620	94,620
Original donor-restricted gift amount	—	336,958	336,958
Total funds	\$ <u>31,735</u>	<u>431,578</u>	<u>463,313</u>

Endowment net asset composition by type and fund as of June 30, 2018 (in thousands):

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Board-designated endowment funds	\$ 32,049	—	32,049
Donor-restricted endowment funds:			
Accumulated investments gains	—	98,031	98,031
Original donor-restricted gift amount	—	322,896	322,896
Total funds	\$ <u>32,049</u>	<u>420,927</u>	<u>452,976</u>

Changes in endowment net assets were as follows for the year ended June 30, 2019 (in thousands):

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Invested endowment assets, beginning of year	\$ 32,049	420,927	452,976
Investment return:			
Dividends and interest	162	2,641	2,803
Realized and unrealized gains, net	703	9,051	9,754
Total investment return	865	11,692	12,557
Contributions	1	13,737	13,738
Spending policy distributed	(1,182)	(15,099)	(16,281)
Transfers into (out) endowment	2	321	323
Endowment net assets, end of year	\$ <u>31,735</u>	<u>431,578</u>	<u>463,313</u>



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Changes in endowment net assets were as follows for the year ended June 30, 2018 (in thousands):

	<b>Without donor restrictions</b>	<b>With donor restrictions</b>	<b>Total</b>
Invested endowment assets, beginning beginning of year	\$ 27,400	396,078	423,478
Investment return:			
Dividends and interest	3,527	2,945	6,472
Realized and unrealized gains, net	1,703	26,176	27,879
Total investment return	5,230	29,121	34,351
Contributions	1	10,420	10,421
Spending policy distributed	(771)	(14,721)	(15,492)
Transfers into (out) endowment	189	29	218
Endowment net assets, end of year	\$ 32,049	420,927	452,976

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level required by the donor or law. The deficiencies of this nature reported in donor-restricted net assets were \$41,000 and \$28,000 as of June 30, 2019 and June 30, 2018, respectively. These cumulative deficiencies resulted from unfavorable market fluctuations.

**(5) Fixed Assets**

Fixed assets as of June 30, 2019 and 2018 consist of (in thousands):

	<b>2019</b>	<b>2018</b>
Land	\$ 6,263	6,263
Buildings	493,526	455,055
Equipment	64,177	65,875
Library books and collections	57,473	42,109
Construction in progress	11,037	39,430
Improvements other than buildings	23,528	22,192
	656,004	630,924
Less accumulated depreciation	(273,354)	(257,260)
Total fixed assets, net	\$ 382,650	373,664

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**(6) Notes and Bonds Payable**

Notes and bonds payable as of June 30, 2019 and 2018 consist of (in thousands):

	<u>2019</u>	<u>2018</u>
Bonds payable:		
California Educational Facilities Authority (CEFA):		
Project Revenue Bonds:		
Series 2009, 4.000–5.500%, due 2010 to 2039	\$ 11,385	11,705
Series 2012A, 2.000–4.500%, due 2012 to 2042	27,300	28,685
Series 2014, 2.37%, due 2014 to 2034	18,180	20,350
Series 2015, 2.000–5.000%, due 2015 to 2036	60,990	62,835
California Municipal Finance Authority (CMFA):		
Project Revenue Bonds:		
Series 2016, 4.000–5.000%, due 2019 to 2048	<u>33,120</u>	<u>33,120</u>
	150,975	156,695
Unamortized premium on bonds	11,616	12,174
Bond issue costs (net)	<u>(1,298)</u>	<u>(1,364)</u>
Total bonds payable	161,293	167,505
Notes payable:		
JPMC Term Loan, 3.13%, due 2014 to 2021	<u>10,510</u>	<u>12,422</u>
Total notes and bonds payable	\$ <u><u>171,803</u></u>	\$ <u><u>179,927</u></u>

Scheduled maturities of notes and bonds payable are (in thousands):

	<u>Bonds</u>	<u>Notes</u>	<u>Total</u>
Year ending June 30:			
2020	\$ 5,860	1,972	7,832
2021	20,995	8,538	29,533
2022	4,650	—	4,650
2023	4,855	—	4,855
2024	5,080	—	5,080
Thereafter	<u>109,535</u>	<u>—</u>	<u>109,535</u>
	\$ <u><u>150,975</u></u>	<u><u>10,510</u></u>	<u><u>161,485</u></u>

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Sinking fund requirements on CEFA Revenue Bonds, Series 2012A and Series 2015, and CMFA Project Revenue Bonds, Series 2016, are as follows (in thousands):

	<b>Long-term debt</b>
Year ending:	
2024	\$ 1,205
2025	1,265
2026	1,325
2027	1,395
2028	1,470
Thereafter	44,870
	\$ 51,530

**(a) California Municipal Finance Authority (CMFA) Project Revenue Bonds**

In October 2016, Pacific issued CMFA Revenue Bonds, Series 2016, in the amount of \$33,120,000 with premium of \$3,584,279. Such bonds are payable in varying annual installments through 2048 with interest paid semiannually at rates ranging from 4.00%–5.00%. After original issue premium and costs of issuance, net proceeds of \$34,000,000 were used to finance the Upper Division Housing Project that includes two four-story residence halls on the Stockton campus.

**(b) California Educational Facilities Authority (CEFA) Project Revenue Bonds**

In August 2015, Pacific issued CEFA Revenue Bonds, Series 2015, in the amount of \$68,005,000 with premium of \$7,992,350. Such bonds are payable in varying annual installments through 2036 with interest paid semiannually at rates ranging from 2.00%–5.00%. After original issue premium and costs of issuance, net proceeds of \$6,003,755 were deposited into an escrow account for the purpose of refunding payments of principal and interest on Pacific's Series 2004 Bonds and \$69,105,500 was deposited into an escrow account for the purpose of refunding payments of principal and interest on Pacific's Series 2006 Bonds. No new debt was incurred with this issuance.

In June 2014, Pacific entered into a Loan Agreement with CEFA, whereby CEFA privately placed issuances with a bank of par \$36,500,000 fixed rate tax exempt Revenue Bonds (Series 2014) with final maturity of 2034. The proceeds of the 2014 Bonds were used to pay off a Line of Credit and to finance the capital project in San Francisco. The Series 2014 Bonds were issued at par value with a stated interest rate of 2.37% that are fixed under an initial rate period until June 22, 2021. Subsequent to this initial rate period, the bonds are convertible to one of several different fixed or variable interest rate options based on market conditions at that time. The bonds are subject to annual principal and interest payments since 2014.

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In January 2012, Pacific issued CEFA Revenue Bonds, Series 2012A in the amount of \$35,435,000 with premium of \$2,552,510. Such bonds are payable in varying annual installments through 2042 with interest paid semiannually at rates ranging from 2.00%–4.50%. After original issue premium and costs of issuance, net proceeds of \$8,575,978 were deposited into an irrevocable trust for the purpose of funding payments of principal and interest on Pacific's Series 1998 Bonds; \$12,503,754 was deposited into an irrevocable trust for the purpose of funding payments of principal and interest on Pacific's Series 2000 Bonds and \$15,500,302 was utilized to finance a portion of the acquisition and renovation of an office building in San Francisco that is now the home of the University's San Francisco campus, which includes the University's Dugoni School of Dentistry.

In May 2009, Pacific issued CEFA Revenue Bonds, Series 2009 in the amount of \$15,000,000. Such bonds are payable in varying annual installments through 2039 with interest paid semiannually at rates ranging from 4.00%–5.50%. After original discount and costs of issuance, net proceeds of \$14,636,023 were utilized for facility and equipment upgrades and renovations.

#### **(c) JPMorgan Chase Term Loan**

In June 2014, Pacific entered into a taxable Loan Agreement with JPMorgan Chase in the amount of \$19,500,000 with final maturity of 2024. The proceeds of the loan were used to pay off a line of credit and to cover the costs associated with the leased tenant space at 155 5th Street. The taxable loan has principal and interest payable semi-annually with a stated interest rate of 3.13% that is fixed under an initial rate period until June 22, 2021.

#### **(7) Retirement Benefits**

Defined contribution retirement benefits are provided for University employees principally through the Teachers Insurance and Annuity Association (TIAA-CREF), a national organization used to manage retirement benefits for educational institutions. Under this arrangement, Pacific and plan participants make monthly contributions to TIAA-CREF to fund retirement benefits, which are immediately vested with the employee. Pacific's share of the cost of these benefits for the years ended June 30, 2019 and 2018 was approximately \$14,090,000 and \$14,220,000, respectively.

#### **(8) Commitments and Contingencies**

Pacific is involved in various items of litigation, most of which involve employment matters. Management believes each of these matters has meritorious defenses and intends to defend these cases vigorously and believes the ultimate liability, if any, will not be material to the financial position of Pacific.

#### **(9) Fair Value of Financial Instruments**

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

##### **(a) Cash and Cash Equivalents, Accounts Payable and Accrued Liabilities, Inventories, Prepaid Expenses and Other Assets, Advance Deposits and Deferred Revenue**

The carrying amount approximates fair value, based on the short maturity of those instruments.

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**(b) Student Loans Receivable and Federal Student Loan Funds**

The fair value of student loans receivable and federal student loan funds approximates their carrying value, based on current comparable loan rates.

**(c) Investments**

The fair value of investments is estimated according to FASB ASC 820, as discussed in note 3.

**(d) Pledges Receivable**

The carrying amounts approximate fair value because of the short term nature of the instruments as well as the discounting to present value of the estimated future cash flows.

**(e) Trust and Annuities**

The carrying amount of annuity and trust obligations approximates fair value as the investments are recorded at the estimated net present value of future cash flows.

**(f) Asset Retirement Obligations**

The fair value of the asset retirement obligation is estimated according to *FASB ASC 410* and approximates carrying value.

**(10) Leases**

Pacific is obligated under various capital leases for equipment that expires at various dates during the next five years. As of June 30, 2019 and 2018, the gross amount of equipment recorded under active capital leases was as follows (in thousands):

	<u>2019</u>	<u>2018</u>
Equipment	\$ 2,076	3,106
Less accumulated depreciation	<u>(1,159)</u>	<u>(1,978)</u>
	<u>\$ 917</u>	<u>1,128</u>

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Future minimum capital lease payments as of June 30, 2019 are as follows (in thousands):

	<b>Capital leases</b>
Fiscal year ending June 30:	
2020	\$ 490
2021	269
Total minimum lease payments	759
Less amounts representing interest	(33)
Present value of net minimum capital lease payments	\$ 726

**(11) Composition of Net Assets**

The composition of the categories of net assets as of June 30, 2019 and 2018 consists of (in thousands):

	<b>2019</b>	<b>2018</b>
Without donor restrictions:		
Undesignated net assets	\$ 21,263	20,077
Designated for specific purposes	76,780	87,424
Quasi-endowment	31,735	32,049
Investment in fixed assets, net of long-term debt	210,847	193,737
Total without donor restrictions	340,625	333,287
With donor restrictions:		
Time or Purpose:		
Unappropriated endowment earnings	94,620	98,031
Trust and annuities and other funds	9,974	5,999
Amounts restricted by donors for programs	1,851	2,009
Amounts restricted by donors for investment in plant	2,958	2,958
Pledges receivable for programs	2,256	1,713
Pledges receivable for investment in plant	3,308	4,955
Total with donor restrictions for time or purpose	114,967	115,665

**UNIVERSITY OF THE PACIFIC**

Notes to Financial Statements

June 30, 2019

(with summarized comparative financial information  
for the year ended June 30, 2018)

	<u>2019</u>	<u>2018</u>
Perpetual:		
Endowments	\$ 336,958	322,896
Other donor restricted funds	17,663	1,533
Trust and annuities	5,215	5,550
Pledges receivable	<u>5,675</u>	<u>6,793</u>
Total with donor restrictions in perpetuity	<u>365,511</u>	<u>336,772</u>
Total with donor restrictions	<u>480,478</u>	<u>452,437</u>
	<u>\$ 821,103</u>	<u>785,724</u>

**(12) Expenses by Function**

Certain categories expenses that are attributable to more than one program or supporting function are allocated based on the percentage of the functional category's share of expenses to total expenses. All other costs are charged directly to the appropriate functional category.

Expenses by functional classification were as follows for the year ended June 30, 2019 (in thousands):

	<u>Year ended June 30, 2019</u>								
	<u>Instructional and departmental research*</u>	<u>Auxiliary Enterprises</u>	<u>Sponsored programs</u>	<u>Academic support</u>	<u>Student services</u>	<u>General administration</u>	<u>Fundraising</u>	<u>Total</u>	<u>2018 Total</u>
Compensation and benefits	\$ 139,469	2,315	8,182	24,516	31,754	7,118	9,938	223,292	216,510
Professional and outsourced services	10,603	1,015	2,351	1,229	2,352	268	601	18,419	19,156
Computers, software, and maintenance agreements	4,475	62	167	1,024	1,404	199	392	7,723	8,228
Equipment and supplies	10,862	4,208	1,966	3,233	3,057	438	257	24,021	25,037
Travel	1,609	37	229	690	725	84	345	3,719	4,467
Occupancy	5,027	713	434	891	1,447	79	482	9,073	10,950
Cost of goods sold	—	2,483	—	—	—	—	—	2,483	2,338
Other	3,933	7,122	185	539	5,753	122	1,111	18,765	19,576
Financial and insurance	7,146	170	341	1,238	1,801	110	540	11,346	11,082
Depreciation	<u>13,178</u>	<u>—</u>	<u>975</u>	<u>2,348</u>	<u>3,398</u>	<u>209</u>	<u>962</u>	<u>21,070</u>	<u>22,534</u>
Total	<u>\$ 196,302</u>	<u>18,125</u>	<u>14,830</u>	<u>35,708</u>	<u>51,691</u>	<u>8,627</u>	<u>14,628</u>	<u>339,911</u>	<u>339,878</u>

\* Includes Student Aid of \$1,309,391

**UNIVERSITY OF THE PACIFIC**

Notes to Financial Statements

June 30, 2019

(with summarized comparative financial information  
for the year ended June 30, 2018)

**(13) Related-Party Transactions**

Included in revenues for the years ended June 30, 2019 and 2018 are contributions from Board of Regents members totaling \$3,976,052 and \$1,542,290, respectively. In addition, pledge payments totaling \$446,503 and \$2,103,331 were received from Board of Regents members during the years ended June 30, 2019 and 2018, respectively.

Pledges include promises to give from members of the Board of Regents. As of June 30, 2019 and 2018, the net present value of Board of Regents' pledges outstanding totaled approximately \$1,686,635 and \$897,261, respectively.

**(14) Subsequent Events**

Pacific has evaluated its subsequent events through November 7, 2019, the date the financial statements were issued.





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500 Capitol Mall, Ste 2100  
Sacramento, CA 95814-4754

**Independent Auditors' Report on Internal Control over Financial Reporting  
and on Compliance and Other Matters Based on an Audit of Financial Statements  
Performed in Accordance with *Government Auditing Standards***

The Board of Regents  
The University of the Pacific:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the University of the Pacific, which comprise the balance sheet as of June 30, 2019, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 7, 2019.

*Internal Control over Financial Reporting*

In planning and performing our audit of the financial statements, we considered University of the Pacific's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of University of the Pacific's internal control. Accordingly, we do not express an opinion on the effectiveness of University of the Pacific's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

*Compliance and Other Matters*

As part of obtaining reasonable assurance about whether University of the Pacific's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



*Purpose of this Report*

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of University of the Pacific's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University of the Pacific's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

KPMG LLP

Sacramento, California  
November 7, 2019